

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 05292 061508Z

53

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
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P R 061253Z JUN 75
FM AMEMBASSY LAGOS
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 9636
AMEMBASSY ADDIS ABABA
AMEMBASSY GABORONE
AMEMBASSY KINSHASA
AMEMBASSY LIBREVILLE
AMCONSUL JOHANNESBURG
AMCONSUL KADNA
AMCONSUL LUBUMBASHI

UNCLAS LAGOS 05292

E.O. 11652 : NA
TAGS : BEXP, NI, BC, SY, CG, GB, ET
SUBJ : U. S. AVIATION ELECTRONICS AND GROUND SUPPORT
EQUIPMENT TRADE MISSION TO NIGERIA AND BOTSWANA

REFS: A. LAGOS A-8
B. STATE 130487

1. WE CONCUR WITH TIMING PROPOSED REF (B) J LAGOS PORTWYN OF TRIP, BUT DO NOT SEE USEFULNESS OF STOPOVER IN KANO. AS POINTED OUT REF (A), ALL BUYING DECISIONS ARE MADE IN LAGOS BY FEDERAL AUTHORITIES AND THEIR HIRED COLN, ALSO BASED IN LAGOS.
2. KANO IS NIGERIA'S SECOND INTERNATIONAL AIRPORT AND FOR THAT REASON, TOUR OF FACILITIES COULD BE OF PASSING INTEREST TO GROUP. IN ADDITION, THERE COULD BE MARGINAL INTEREST IN VISIT TO NIGERIAN CIVIL AVIATION TRAININGJAT NEARBY ZARIA. HOWEVER, BENEFIT TO BE GAINED WOULD BE LARGELY IN WAY OF GENERAL BACKGROUND; WE DO NOT RECOMMEND KANO DPOVER UNLESS IT IS CONVENIENT FROM VIOOINT AIRLINE CONNECTIONS, AND EVEN THEN FOR NO MORE THAN ONE-DAY VISIT. AMCONSUL KADUNA CONCURS.

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3. RE ADVANCE OFFICER, WE STRONGLY RECOMMEND HE ARRIVE NO

LATER THAN ONE MONTH PRIOR TO MISSION. PAST EXPERIENCE HAS
SHOWN THAT SHORTER INTERVAL LEAVES TOO LITTLE TIME FOR PLANNING
AND MAKING ARRANGEMENTS.

4. WOULD APPRECIATE RAPID ADVICE ON NEW SCHEDULE BECAUSE HOTEL
RESERVATIONS FOR AUGUST WILL VERY SOON BE UNAVAILABLWM
EASUM

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NNN

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